



NMSI FOREIGN NATIONAL PROGRAM

Full Documentation: Second Home & Investment Property

Purchase and Rate/Term Refinance

Property Type	Max Loan Amount	Min Credit Score	Max LTV/CLTV	Min Reserves (P&I Only)
1 Unit	\$75,000 - 150,000 ¹	680	70%	Loan Amount ≤\$1M: 6 months >\$1M, ≤\$2M: 9 months >\$2M: 12 months
	\$150,001 - 1,500,000		75%	
	\$1,500,001 - 2,000,000		70%	
	\$2,000,001 - \$3,000,000		65%	
2-4 Units & Condo	\$1,500,000	680	70%	
	\$1,500,001 - 2,000,000		70%	
	\$2,000,001 - 3,000,000		65%	
1-4 Units & Condo	\$1,000,000	660-679	70%	
	\$1,000,001 - 1,500,000		65%	
1-4 Units & Condo	\$1,000,000	Foreign Credit	70%	
	\$1,000,001 - 3,000,000		65%	

Cash-Out Refinance³

Property Type	Max Loan Amount	Min Credit Score	Max LTV/CLTV	Min Reserves (P&I Only)
1-4 Units & Condo	\$1,000,000	680	70%	Loan Amount ≤\$1M: 6 months >\$1M, ≤\$2M: 9 months >\$2M: 12 months
	\$1,000,001 - 1,500,000		65%	
	\$1,500,001 - 2,000,000		60%	
	\$2,000,001 - \$3,000,000		55%	
	\$1,000,000	660-679	65%	
\$1,000,001 - 1,500,000	60%			
1-4 Units & Condo	\$1,000,000	Foreign Credit	70%	
	\$1,000,001 - 2,000,000		60%	
	\$2,000,001 - 3,000,000		55%	

Footnotes

¹ LTV Restrictions	<ul style="list-style-type: none"> • Minimum Loan Amount: \$75,000. Loan Amount < \$150K: 70% Max LTV/CLTV
² Additional Reserves	<ul style="list-style-type: none"> • Additional two(2) months of reserves required for <u>each</u> additional financed property owned.
³ Cash Out Refinance	<ul style="list-style-type: none"> • Cash out net proceeds can be used for reserve requirement • Texas Cash-Out Section 50(a)(6) not permitted • Cash-Out Proceed is limited to the 50% of property value • The subject property may not have been listed For Sale in the last 6 months prior to the application date



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DSCR(Debt Service Coverage Ratio): Investment Property ¹				
Purchase and Rate/Term Refinance				
Property Type	Max Loan Amount	Min Credit Score	Max LTV/CLTV	Min Reserves (P&I Only)
1 Unit	\$75,000 - 150,000 ²	680	70%	Loan Amount ≤\$1M: 6 months >\$1M, ≤\$2M: 9 months >\$2M: 12 months
	\$150,001 - 1,500,000		75%	
	\$1,500,001 - 2,000,000		65%	
	\$2,000,001 - \$3,000,000		60%	
2-4 Units & Condo	\$1,000,000	680	70%	
	\$1,000,001 - 2,000,000		65%	
	\$2,000,001 - 3,000,000		60%	
1-4 Units & Condo	\$1,000,000	660-679	70%	
	\$1,000,001 - 1,500,000		65%	
1-4 Units & Condo	\$750,000	Foreign Credit	75%	
	\$750,001 - 1,000,000		70%	
	\$1,000,001 - 1,500,000		65%	
	\$1,500,001 - 2,000,000		60%	
	\$2,000,001 - 3,000,000		55%	

Cash-Out Refinance ⁴				
Property Type	Max Loan Amount	Min Credit Score	Max LTV/CLTV	Min Reserves (P&I Only)
1-4 Units & Condo	\$1,500,000	680	65%	Loan Amount ≤\$1M: 6 months >\$1M, ≤\$2M: 9 months >\$2M: 12 months
	\$1,500,001 - 2,000,000		60%	
	\$2,000,001 - 3,000,000		50%	
	\$1,000,000	660-679	65%	
	\$1,000,001 - 1,500,000		60%	
1-4 Units & Condo	\$1,000,000	Foreign Credit	65%	
	\$1,000,001 - 1,500,000		60%	
	\$1,500,001 - 2,000,000		55%	
	\$2,000,001 - 3,000,000		50%	

Footnotes	
¹ DSCR	<ul style="list-style-type: none"> Minimum DSCR Purchase & Rate/Term: 0.75(Up to 70%LTV) & 1.00(over 70%); Minimum DSCR Cash-Out: 1.00 If DSCR < 1.15, Minimum Loan Amount is \$150,000
² LTV Restrictions	<ul style="list-style-type: none"> Minimum Loan Amount: \$75,000. Loan Amount < \$150K: 70% Max LTV/CLTV
³ Additional Reserves	<ul style="list-style-type: none"> Additional two(2) months of reserves required for <u>each additional financed</u> property owned. Cash out net proceeds can be used for reserve requirement
⁴ Cash Out Refinance	<ul style="list-style-type: none"> Texas Cash-Out Section 50(a)(6) not permitted Cash-Out Proceed is limited to the 50% of property value



NMSI Foreign National Program Guidelines

NMSI Lending Guide	<p>All loans must be manually underwritten to the standards contained within this matrix and the Lending Guide. Any guidance published on this matrix supersedes any guidance referenced within the Lending Guide.</p> <ul style="list-style-type: none"> If guidance is not provided on this matrix or within the Lending Guide, please refer to the FNMA Seller Guide.
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	7/6 ARM	30 Year Fixed	Interest Only
Qualifying Payment	Qualify at higher of Start Rate or Fully Indexed Rate amortized over 30-year term	Qualify at Note Rate	Qualify at higher of Start Rate or Fully Indexed Rate amortized over 30-year term; 10 Year Interest-Only Period followed by 20 Year Amortization
Eligible Borrower	<ul style="list-style-type: none"> • Non-Resident Aliens (Foreign Nationals) - see Foreign Nationals section for details • Non-Arms Length Transaction is not allowed • Non-occupant co-borrower is not allowed 		
Max DTI	<ul style="list-style-type: none"> • Max 49.99% DTI (N/A for DSCR) 		
Foreign Nationals	<p>A Foreign National is a non-resident alien who is not authorized to live or work in the U.S or hold a work Visa that is indicative of a more temporary residency. A Foreign National may periodically visit the U.S. for various reasons including vacation and / or business. To be eligible, the borrower must live and work in another country and be a legal resident of that same country. They may not purchase property intended for use as a primary residence.</p> <ul style="list-style-type: none"> • Copy of the borrower’s valid and unexpired passport (including photograph) • Copy of the borrower’s valid and unexpired visa (including photograph) OR an I-94 <p>Note: I-94 is only required when the Borrower is already in the United States.</p> <ul style="list-style-type: none"> • Foreign Nationals allowed to legally travel to and from the United States without Visa are eligible. (e.g., Countries participating in the Visa Waiver Program, Canadian citizens). The credit File should be documented with a current print-out of the participating countries, with the borrowers country of origin highlighted <p>VWP are found under U.S. Department of State’s website: https://travel.state.gov/content/travel/en/us-visas/tourism-visit/visa-waiver-program.html</p> <ul style="list-style-type: none"> • Visa types allowed: B-1, B-2, H-2, H-3, I, J-1, J-2, O-2, P-1, P-2, TN NAFTA, Laser Visa (F1 and F2 types are not allowed) • If a non-U.S. citizen is borrowing with a U.S. citizen, Foreign National documentation requirements still apply • Documents signed by borrowers outside of the U.S. must be notarized by a U.S. embassy or consular official. The certificate of acknowledgment must meet the standard requirements and must include the embassy or consular seal • Foreign Nationals of the countries listed on the Sanctions Programs and Country Information by the U.S. Department of the Treasury's Office of Foreign Assets Control (OFAC) are not eligible. <p>Note: First Time Investor and First Time Homebuyers requirements do not apply to Foreign National borrowers</p>		
Power of Attorney	<ul style="list-style-type: none"> • Power of Attorney is not allowed 		
Income(Full Doc)	<p>Salaried Borrower:</p> <ul style="list-style-type: none"> • Paystubs covering a minimum of 30 days (which include YTD income) AND one of following: <ol style="list-style-type: none"> (1) 2 years W-2 equivalent document (2) 2 years tax return from borrower’s country of origin (3) A letter from employer on company letter head providing current monthly salary, YTD earnings and total earnings for the past 2 years <ul style="list-style-type: none"> - Letter from employer must be on company letterhead, including company address and web address. Employer to be independently verified (LexisNexis, D&B, Google, or other). All documents must be translated by an independent certified translator. <p>Self-employed Borrower:</p> <p>All Income documents must be translated by an independent certified translator</p> <p>Non-U.S. Self-Employment income must provide following documents:</p> <ul style="list-style-type: none"> • Must be self-employed for a minimum of 2 years evidenced by a letter from the borrower’s CPA or local equivalent (the “Accountant”) on Accountant letterhead. The letter must include income figures for each of the last 2 years and YTD income. A business license (where required) and organization documents should be provided. • A copy of the Accountant’s current license is required. The Business & Accountant must be independently verified; <p>OR,</p> <ul style="list-style-type: none"> • Two (2) years tax returns from the borrower’s country of residence, along with an YTD P&L statement 		

<p>Income(DSCR)</p>	<p><u>Purchase:</u></p> <ul style="list-style-type: none"> Form 1007 from appraiser <p><u>Refinance:</u></p> <ul style="list-style-type: none"> Existing Lease Agreement(s), if appraisal reflects tenant occupied If new lease, must include copy of lease along with proof of receipt of damage deposit and first month's rent Form 1007, if applicable If subject property leased on a short-term basis utilizing an on-line service such as Airbnb; gross monthly rents can be determined by using a 12-month look back period; and either 12-monthly statements, or an annual statement provided by the on-line service to document receipt of rental income. If documentation can't be provided covering a 12-mo period, property will be considered unleased. <p><u>Income Analysis:</u></p> <ul style="list-style-type: none"> DSCR: Monthly Gross Income divided by the PITIA of the subject Gross Income: the lower of Gross Rents indicated on the lease agreement(s) and Form 1007 If the lease(s) agreement reflects higher rents than the 1007, the lease(s) amount may be used for gross rents if two months proof of receipt is verified PI of PITIA is using Note rate. Use ITIA for Interest Only loans
<p>Assets</p>	<ul style="list-style-type: none"> Most recent asset documents required; documents must be translated by an independent certified translator Foreign Assets must be transferred to US Institutional Account prior to ordering loan docs 100% gift allowed for SH - closing costs, down payments, and reserves; Not allowed for Investment transaction Business assets - minimum 50% ownership & a CPA letter explaining use of the funds will not have a negative impact on the business required Interested Party Contributions(IPC): limited to 6%(SH)/ 3%(NOO); cannot exceed closing cost
<p>Credit</p>	<p><u>Foreign National Minimum Trade Line Requirements:</u></p> <p>Foreign National Borrowers without Qualifying U.S. Credit (Including borrowers without a valid Social Security Number and borrowers with or without an Individual Tax Identification Number) must provide evidence of three (3) open tradelines reporting for two (2) years with activity in the most recent 12-months. No derogatory credit history is permitted within the 2-year history under review. ANY combination of the following is acceptable to arrive at the tradeline requirement:</p> <ul style="list-style-type: none"> Tradelines evidenced via a U.S. credit report; AND / OR Tradelines evidenced via international credit report if a U.S. credit report cannot be produced, or does not provide a sufficient number of tradelines; AND / OR Tradelines evidenced via credit reference letters from verified financial institutions in the borrower's country of origin, if a U.S. credit report and/or international credit report is not available, or the combination of the credit reports does not provide a sufficient number of tradelines <ul style="list-style-type: none"> - A minimum of 1 reference letter must be from an internationally known financial institution - Each letter of reference must state the type and length of the relationship, how the account is held, payment amount, outstanding balance and status of account including a minimum 12 months payment history - A single reference source may provide verification of multiple accounts. Individual account detail must be provided - The letter must mention the borrower by name - Name, title & contact information of the person signing the letter must be included - Currency must be converted to U.S. Dollars and signed and dated by certified translator - All documents must be translated into English <p><u>Housing Payment History:</u></p> <ul style="list-style-type: none"> Mortgage/Rental History: 0x30 during the past 12 months; Evidence of a two-year housing history is required Without verifiable housing history, including borrowers who live <u>rent free</u>, DTI may not exceed 36% and borrower must add additional four (4) months of reserves Foreign Credit – Housing history may be used as one (1) of the required tradelines; if it is included on the U.S. credit report, the international credit report, or verified in accordance with credit reference letter requirements

Derogatory Event Seasoning	<p>Derogatory Credit Waiting Periods:</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: center;">Derogatory Event</th> <th style="text-align: center;">Waiting Period Requirement</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">Bankruptcy - Chapter 7,11, and 13</td> <td style="text-align: center;">3 years</td> </tr> <tr> <td style="text-align: center;">Foreclosure</td> <td style="text-align: center;">3 years</td> </tr> <tr> <td style="text-align: center;">Loan Modification</td> <td style="text-align: center;">2 years</td> </tr> <tr> <td style="text-align: center;">Deed-in-Lieu or Short Sale</td> <td style="text-align: center;">3 years</td> </tr> </tbody> </table> <p>Judgments, tax liens, collections, charge-offs and repossessions must be paid in full at or before loan closing. Collection accounts with documented disputes are excluded.</p>	Derogatory Event	Waiting Period Requirement	Bankruptcy - Chapter 7,11, and 13	3 years	Foreclosure	3 years	Loan Modification	2 years	Deed-in-Lieu or Short Sale	3 years
	Derogatory Event	Waiting Period Requirement									
Bankruptcy - Chapter 7,11, and 13	3 years										
Foreclosure	3 years										
Loan Modification	2 years										
Deed-in-Lieu or Short Sale	3 years										
Appraisal	<ul style="list-style-type: none"> • One appraisal with an interior inspection required • Transferred appraisal not allowed • 3rd Party Appraisal Review required: CDA report/Property analysis report internally ordered/reviewed by NMSI if Loan Balance <= \$1.5MM (if needed) • Properties owned < 12 mo must use lesser of original purchase price or new appraised value for LTV purposes • Two appraisal required for all loans > \$1,500,000 OR Cash-Out& Loan Balance > \$1,000,000 										
HPML/HPCT	<ul style="list-style-type: none"> • High-cost loans (Section 32) as defined by applicable state and/or local regulations are NOT permitted • NMSI will purchase loans that are defined as HPML only if all of the requirements listed below are met along with applicable product guidelines <ul style="list-style-type: none"> - QM Points and Fees audit must pass - Escrows/Impounds are required for property taxes and insurance - All federal and state guidelines are met 										
ACH	<ul style="list-style-type: none"> • An executed Automatic Debit Payment Agreement (ACH Form) from a U.S. Bank, is required for transactions involving a Foreign National 										
Escrow Waiver	<ul style="list-style-type: none"> • Not Eligible 										
Prepayment Penalty	<ul style="list-style-type: none"> • Declining structures that do not exceed 2% and do not drop below 1% in the first 2 years: (2%/1%) - The prepayment charge will be equal to the percentage in effect and applied to any curtailment or the entire outstanding principal balance during the prepay period - The prepayment penalty can be disclosed within the body of the Note or in a separate rider. • Investment Property Only • The prepayment charge will be charged in effect to a full Payment or one or more partial Payments, and the total of all such Prepayment in any 12-month period exceeds twenty percent (20%) of the original Principal amount of the loan. Prepayment charge amount will be in an amount equal to: <ul style="list-style-type: none"> - Two (2) percent of the portion of such prepayment if paid during the first year from the execution date of the Note - One (1) percent of the portion of such prepayment if paid during the second year from the execution date of the Note • The following state restriction apply: <ul style="list-style-type: none"> - Prepayment penalties are not allowed in AL, MD, NJ, NC, SC, WV - Colorado, Texas: Prepayment penalties are not allowed for Cash-Out transaction - Minnesota: Prepayment penalties are not allowed on loan balance less than \$100,000 - Pennsylvania: Prepayment penalties are not allowed on loan balance less than \$263,975 for calendar year 2021 										